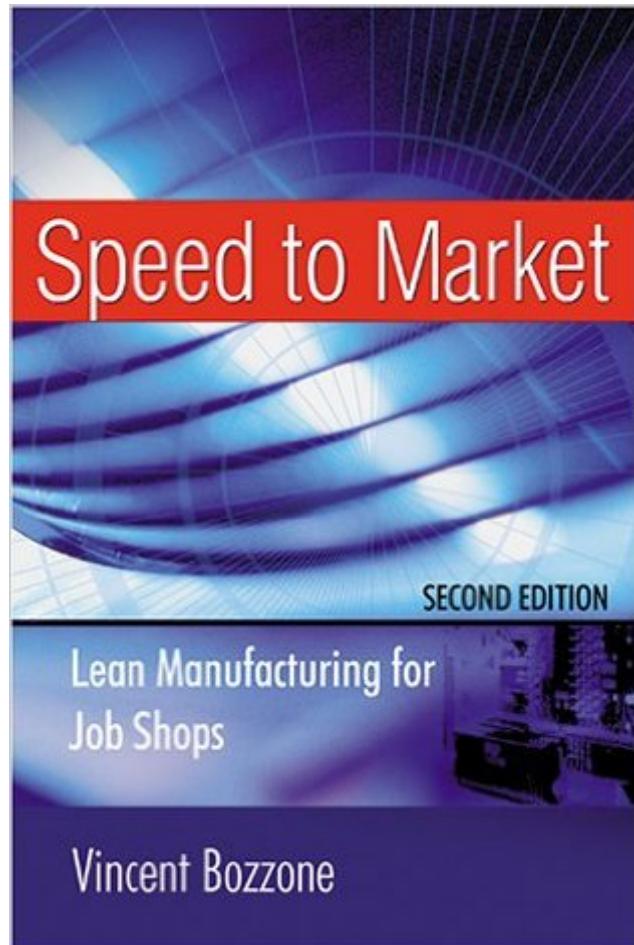


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# Speed To Market: Lean Manufacturing For Job Shops



## **Synopsis**

Lean manufacturing is an effective way to increase sales, cut costs, improve margins and secure the future of a business. The problem is that the principles and philosophies of lean manufacturing are geared towards mass production operations and can be ineffective for smaller job shops, and make-to-order businesses. This text delivers a proven approach for smaller suppliers who want to successfully cut their lead time and increase profitable growth. This book explains how to: apply the principles of pull, flow and the elimination of waste to every area of the company, at every stage, from "quotes to cash"; implement a continuous improvement process - while sidestepping the typical implementation pitfalls; ease scheduling problems; and improve performance and profitability by using practical concepts, process analysis tools and perspective-enhancing techniques.

## **Book Information**

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## **Customer Reviews**

I did find the book informative, or maybe I should say confirming, to one of the basic concepts of running a lean small business Job Shop, short lead times. This book like most, did not acknowledge contemporary business tools like ERP software and related smart business process nor did it address overhead and cost control. Ultimately quick turn around times, the focus of the book, are only at best 1/3rd of the pie. Low overhead, rock solid process and information flow, along with streamlined manufacturing make a recipe for success in today's cut throat job shop environment. The book was just a glancing blow, not nearly broad or detailed enough to give someone a real shot at running with the information and competing.

My lean mentor introduced me to this book, which helped me implement lean in a custom woodworking shop. Every chapter was insightful. It covers reporting, work cells, job shop and mass production. I also bought the book for my Dad, who owns a make-to-order machine shop. He read the entire book on his flight home. There are many lean books and this a must have if you run a job shop.

just what I was looking for. Gave me better insight into creating a Lean environment in our business. Traditional methods do not all apply

Speed to Market provides a truly impressive set of lessons guaranteed to reduce customer wait time 75% or more. Not only of value to line management, this easy-to-comprehend book provides any staff member with the knowledge needed to establish credibility with management while making a strategic contribution to their organization. As President of Human Resource Professionals, I am always seeking good information to enhance my HR consulting with an understanding of my client's overall business opportunities. Read this book now! Your customer is waiting!

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